



STARTERS AND TAPAS ARE BIG BUSINESS!















# DOWN ON THE WHAT YOU HAVE





### WE ALL LOVE A BIG DISH, BUT SMALL DISHES HIT THE SPOT IF YOU KNOW HOW TO SERVE THEM!

If your customers like it small, satisfy their cravings with **bite-sized versions of their favourite dishes**. Discover new ways to use your small pantry to deliver big flavour experiences that excite your customers, do more with less, and take your profits to the top!

THE MORE YOU SERVE, THE MORE THEY'LL COME!



# POFINE STARTS HERE

#1

## Small plates are big business.

Stay on top by serving starters and tapas to provide an occasional dining experience that encourages diners to order more dishes, resulting in increased profits, as well as overall customer satisfaction and loyalty.

#2

### Upsell

### your menu.

Starters are a great way to upsell your menu and get diners to spend more time at your establishment.



### **Empty**

### those plates.

Smaller plated portions will have less leftovers from diners, reducing your food wastage.



# Small pantry = big menu.

A small pantry is key to BOH efficiency. Give your diners more options and take your menu further with just a few versatile products that serve the same variety without increasing costs.









- Adds chunky texture and visual appeal
- Combination of red bell pepper, herbs, chilli and garlic

### AMPLIFY YOUR DISHES WITH 1 VERSATILE PRODUCT. THE POSSIBILITIES ARE ENDLESS!



CHAR HALLOUMI ON WARM QUINOA SALAD





CRISPY SQUID WITH PAPRIKA AIOLI









- Available in a 600 g Food Service pack
- Made in reduced plastic packaging\* \*VS. Unilever Food Folutions 1 KG tub.





### USE IT IN A DIP, IN A DISH OR AS A FLAVOUR ENHANCING EXPERIENCE.



PAPRIKA HUMMUS

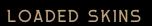




SHAKSHUKA















# HOLLANDAISE SCHALCH SAUCE

- No wastage, serve as needed
- Heat and bain-marie stable, doesn't split
- Ensures consistency, no skill required



### STRETCH YOUR MENU FURTHER. 1 PRODUCT, 2 EXCITING RECIPES!



WILD GARLIC LINGUINE





CRAB CAKE BENEDICT WITH FLORENTINE HOLLANDAISE







### FLAVOUR BURST OF

# SWEETES SAVOURY

- Flavour profiles from traditional to cutting edge
- Scratch quality with more consistency
- A good base to create a variety of oriental dishes



### SERVE IT INSIDE OR ON TOP! GET SAUCY WITH TWO FLAVOUR-PACKED RECIPES!



BANG BANG CHICKEN SALAD





STICKY ASIAN LAMB RIBS







# AUTHUR SCRATCH MAYO TASTE & TEXTURE

- Made with real eggs, lemon juice, oil and vinegar
- Great flavour carrier to add your signature twist
- Heat-stable for up to 1 hour for delivery





### DRIZZLE IT OR SPREAD IT. GET INSPIRED WITH HELLMANN'S MAYONNAISE!



FRIED CAULIFLOWER TACOS WITH GREEN MANGO SLAW AND SPICY MAYONNAISE





OPEN-FACED FALAFEL ON FOCACCIA











EARN 5 POINTS!

Buy any of these products on our Webshop!



### ROBERTSONS VEGGIE SEASONING

- Adds chunky texture and visual appeal
- 1 tub seasons ±77 kgs of mixed vegetables
- Combination of red bell pepper, herbs, chilli and garlic



#### ROBERTSONS PAPRIKA

- 100% pure paprika
- Adds a rich, intense colour
- Just a small amount needed

BUY NOW



### ROBERTSONS SMOKED PAPRIKA

- Versatile seasoning
- Adds a smoky flavour and vibrant colour
- Available in a 600 g Food Service pack
- Made in reduced plastic packaging\*









#### KNORR PROFESSIONAL HOLLANDAISE

- Consistent, scratch-like sauce
- No wastage, serve as needed
- Heat and bain-marie stable, doesn't split
- Ensures consistency, no skill required





### KNORR PROFESSIONAL HONEY & SOY SAUCE

- Flavour burst of sweet and savoury
- Flavour profiles from traditional to cutting edge
- Scratch quality with more consistency
- A good base to create a variety of oriental dishes





#### HELLMANN'S ORIGINAL MAYONNAISE

- Authentic scratch mayo taste and texture
- Made with real eggs, lemon juice, oil and vinegar
- Great flavour carrier to add your signature twist
- Heat-stable for up to 1 hour for delivery

BUY NOW







LIVING THE FAIRKITCHENS 'CODE OF CONDUCT'











# CADEMY

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Unilever Food Solutions is a business built by Chefs, so we know what you face every day in the kitchen. Our team of industry professionals is here to help make your life a little easier.

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- · Classes for every skill level
- Course content includes the importance of food safety, personal and workplace hygiene, food preparation, HACCP, and advanced techniques
- Completed courses come with certificates endorsed by the South African Chefs Association.















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